

Why Infinidat

Digital Transformation Requires Technology and Economic Transformation

Infinidat empowers enterprises to gain a competitive advantage by collecting, storing, and protecting more data to drive discovery and innovation.

57% of CIOs say innovation is a core expectation of IT, yet only **28%** believe they can deliver

Changing the Game

Software-centric, high-availability architecture; math greater than media; unconventional innovation over the status quo – these are the ideas powering the technology for a portfolio of enterprise-class data storage solutions:



InfiniBox®



InfiniBox™ SSA



InfiniGuard®

Focused on Our Customers and Their Businesses

- ▶ Power real-time analytics, machine learning, and artificial intelligence
- ▶ Accelerate new application development and time-to-market
- ▶ Protect the business with seamless disaster recovery and more granular restores
- ▶ Enable the transition to hybrid cloud
- ▶ Improve SLAs with decreased latency and increased uptime/reliability
- ▶ Reduce Total Cost of Ownership

Why Infinidat

Why Invest in Infinidat?

1. Large enterprise customers and service providers are already investing



2. A strong technology partner ecosystem



3. Infinidat has a pedigree of success, integrity, and reliability

- ▶ Investments from Goldman Sachs and TPG Growth
- ▶ Recognized by Gartner as a Five-Time Leader for Primary Storage
- ▶ 97% of our customers are willing to recommend Infinidat, as reported by Gartner's Peer Insights*

4. Economic and Technology Innovation

- ▶ Storage without Compromise: only enterprise storage vendor providing guaranteed 100% availability, performance, and cyber recoverability at scale with a truly exceptional TCO/ROI
- ▶ Predictive analytics with Neural Cache for low latency, high performance; Petabyte-scale snapshots with no capacity or performance impact
- ▶ Over 140 patents filed, with more to come

5. Portfolio Expansion

- ▶ InfiniBox for mixed application workloads
- ▶ InfiniBox SSA for consistent ultra-high performance and microsecond level latency
- ▶ InfiniGuard data protection with unmatched performance
- ▶ All leveraging the same underlying, differentiated software-defined architecture, InfuzeOS™

6. World-class Support, Pricing, and Consumption Models

- ▶ Unparalleled support = exceptional customer satisfaction
- ▶ All-inclusive pricing = simplified acquisition process
- ▶ Capacity-on-Demand (COD) and FLX Storage-as-a-Service = multiple consumption-based options

*As of December 2022. Gartner Peer Insights reviews constitute the subjective opinions of individual end-users based on their own experiences, and do not represent the views of Gartner or its affiliates.

To learn more, visit www.infinidat.com

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