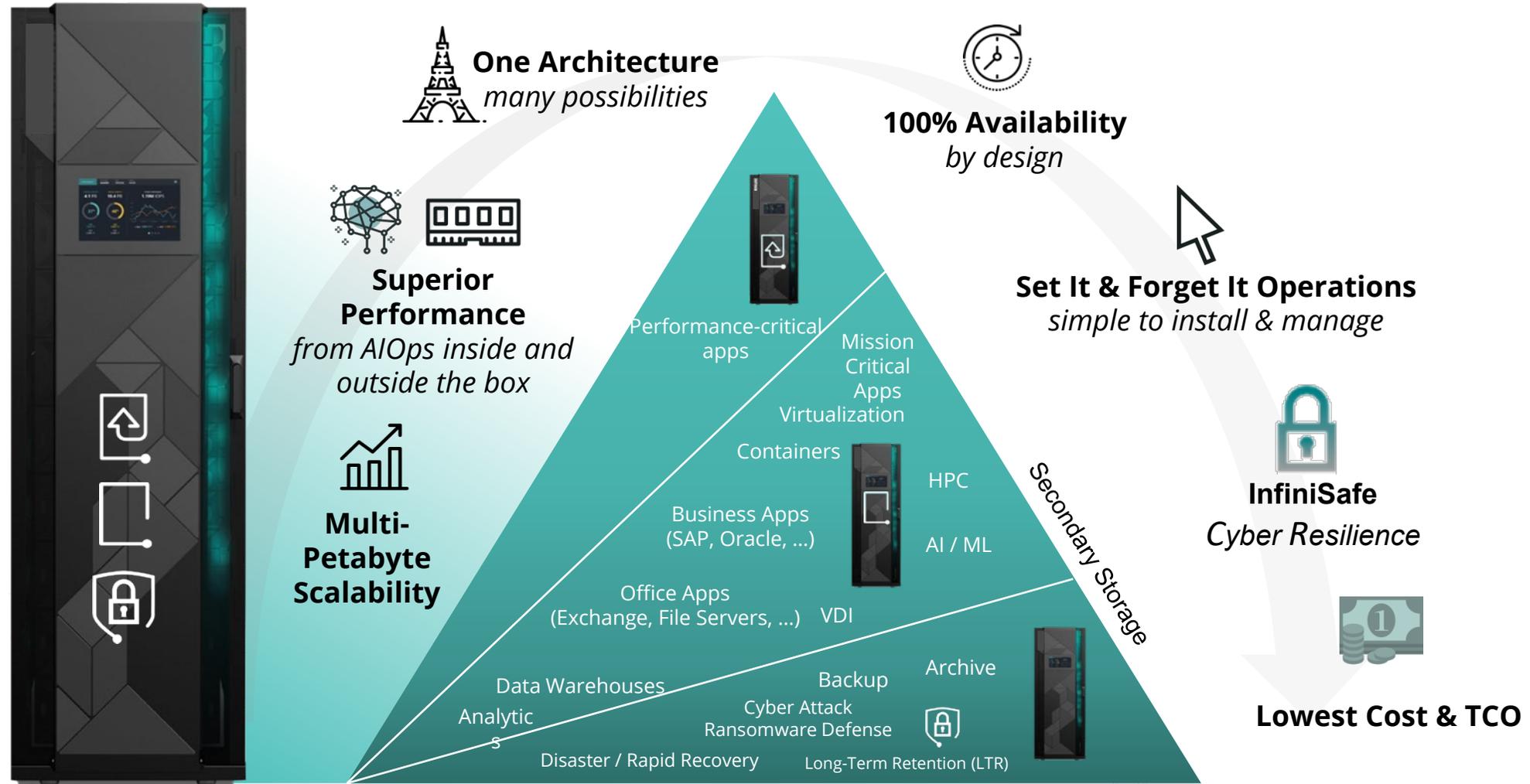


Infinidat Covers Extensive Enterprise Workloads





InfiniBox Immutable Snapshots

- Once locked, **no one** can make any changes (including administrators)
 - **No one can** Modify the content (the snapshot remains read-only)
 - **No one can** Delete the snapshot
 - **No one can** Expedite the lock expiry (it can be extended)
 - **No one can** Modify the snapshot policy
- Stolen Administrative credentials cannot be used to steal or alter snapshot contents
- Built for scale/space efficiency
- Data is encrypted on storage devices

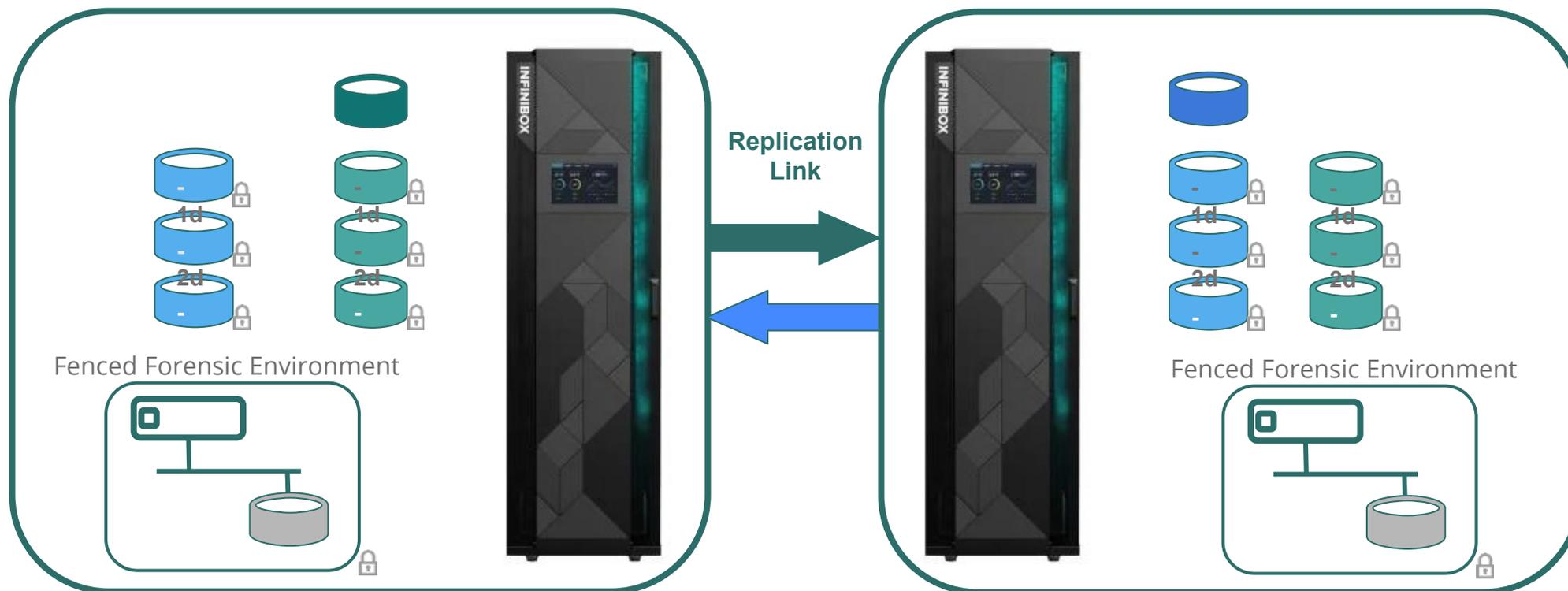


InfiniSafe on InfiniBox – Logical Remote Air-Gap



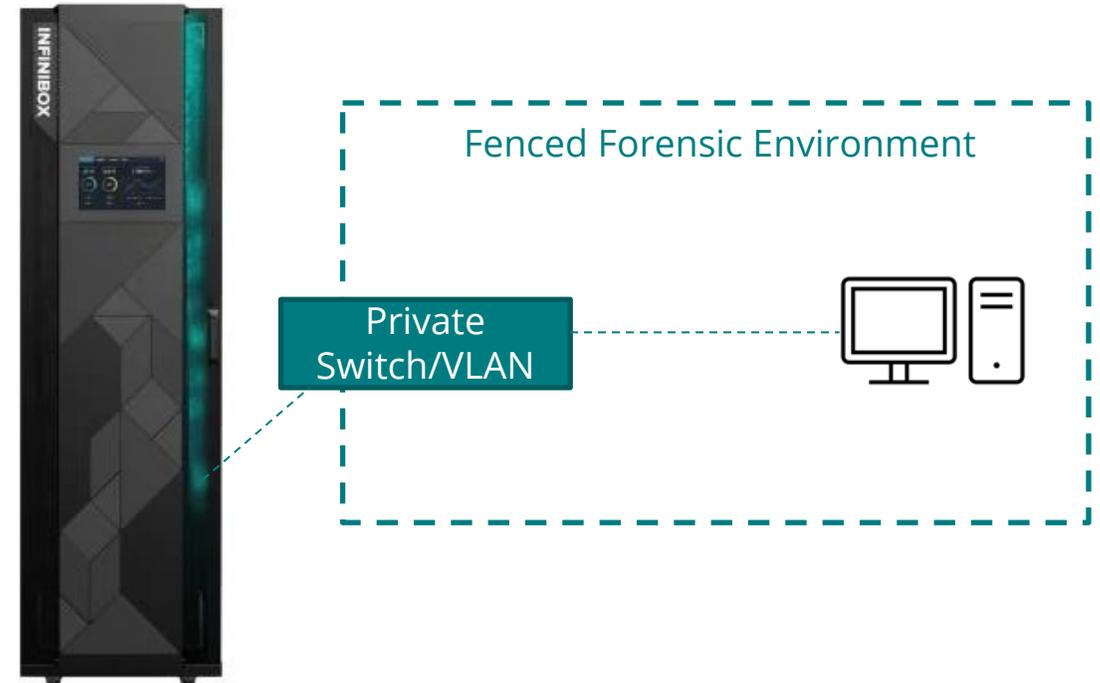
Flash Memory Summit

- Data can be replicated bi-directionally across sites
- Allows longer data retention in DR site
- Cyber resilience tests and validations can occur in both sites
- Create immutable snapshots in either or both locations
- Validate, test and recover from the Isolated Environment



InfiniSafe for InfiniBox– Fenced Forensic Environment

- Defined access to a secure isolated network
- Use an Isolated HOST to attach immutable snapshots
- Test and validate with your tools or applications
- Defined Orchestration methods and processes (eg. Ansible Playbook and Modules)

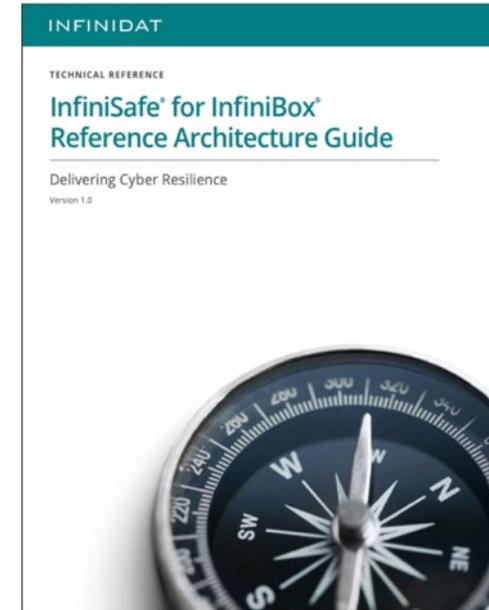


InfiniSafe for InfiniBox Reference Architecture



Flash Memory Summit

- Leverages strength of InfiniBox architecture
 - Straight-forward, step-by-step guidance
 - Built-in, not add-on
-
- Preparation
 - Protection
 - Replication
 - Validation
 - Recovery



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InfiniSafe for InfiniBox Reference Architecture



Flash Memory Summit

- Leverages strength of InfiniBox architecture

• **"If You Aren't Running Infinidat In Your Data Center, You Are Wasting Money On Storage!"**

- Preparation
- Protection
- Replication
- Validation
- Recovery



*VP Technology
Gartner Peer Insights*

INFINIDAT

Infinidat Cyber Resilience

- Storage is an essential component of a Cyber Resilience strategy

InfiniSafe for InfiniBox

- Cyber Resilience on primary storage

InfiniSafe for InfiniGuard

- Purpose-built Recovery appliance/secondary storage with Cyber Resilience

- For a technical deep dive session or curious about which Cyber Resilience solution is best for your requirements, contact Infinidat to set-up an appointment

Real Life Customer Results



Flash Memory Summit

Fortune 500 Telco

- **\$104M** capex savings
- **10x** reduction in query response, slashed IT cost by two thirds
- **10x** increase in app performance

Fortune 500 Healthcare

- **6X faster** SAP Queries (2 Hours to 20 Min)
- **30% better** VMWARE Performance

Fortune 500 Financial

- **70%+ cost reduction**
- **80% less floor space** - Reduces cost per TB in CAPEX and Maintenance
- **40% reduction** in storage admin workload
- **30% savings** with Consumed Capacity Savings/Thin Provisioning/Data Reduction

InfiniBox

InfiniBox SSA

InfiniGuard

Fortune 500 Pharmaceutical

- **50% cost reduction** for the customer with a 9-month ROI

Fortune 500 Healthcare

- *“On average, we have seen 40 percent improvement across the board with InfiniBox. In one test, there was an **812% improvement** — from 85 minutes to 10 minutes”*

Real Life Customer Results



Flash Memory Summit

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InfiniBox

For **"Infinidat are my partners for success. I am very pleased with the product and the service thanks to the product I am able to provide cloud services at a very high level to my customers."**

*Director, Cloud Services
Gartner Peer Insights*

For

- **70%+ cost reduction**
- **80% less floor space** - Reduces cost per TB in CAPEX and Maintenance
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Fortune 500 Healthcare

- *"On average, we have seen 40 percent improvement across the board with InfiniBox. In one test, there was an **812% improvement** — from 85 minutes to 10 minutes"*

Flexible Consumption Models



Flash Memory Summit

Traditional Purchase



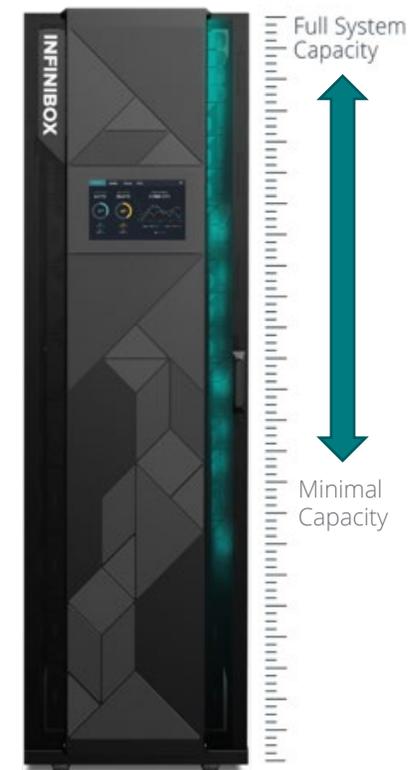
- Best TCO
- Unmatched performance and reliability
- CAPEX consumption

Elastic Pricing Capacity-on-Demand



- Partial capacity Day 1 (CAPEX consumption)
- Burst up/down (OPEX consumption)
- Scale instantly

FLX Storage-as-a-Service



- On-prem cloud-like consumption
- Pay for what you need when you need it
- OPEX-like consumption

All consumption models include:

100% Availability Guarantee • Performance and InfiniSafe Cyber Storage Recovery Guarantees (Q3 '22) • White Glove Support • Technical Advisor
All-Inclusive Software & Licensing • Performance Analysis • 2-hour pricing/proposal turnaround

INFINIDAT

INFINIDAT



Flash Memory Summit

THANK YOU