INFINIDAT

The Standard in Enterprise Storage

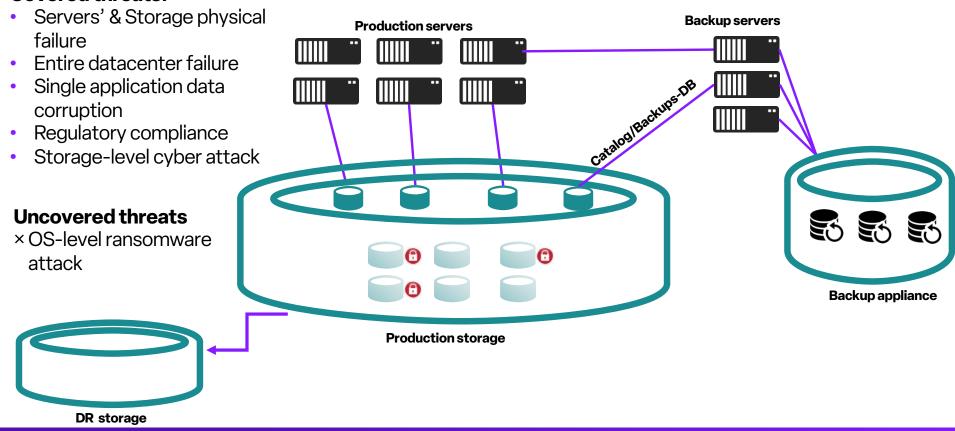
Recovery After a Cyberattack in Seconds – Guaranteed! IDC Middle East CIO Summit 2024

Ilia Ovchinnikov Regional Sales Director, MENA iovchinnikov@Infinidat.com 22 February 2024

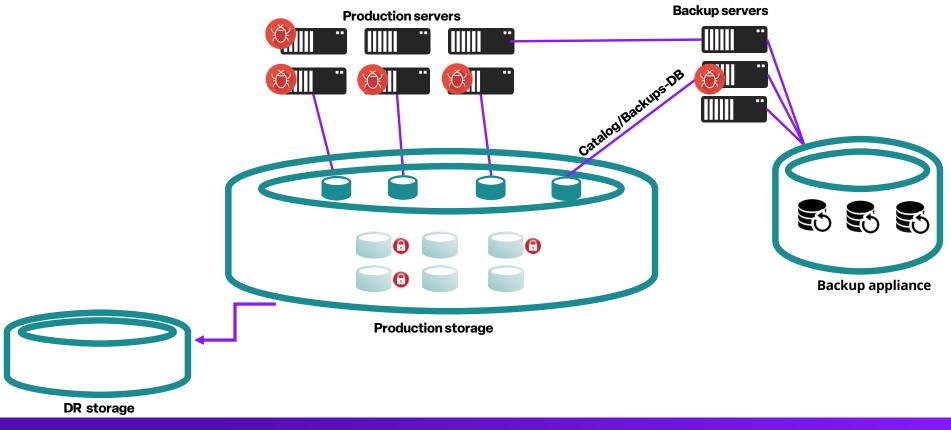


The Data Center

Covered threats:

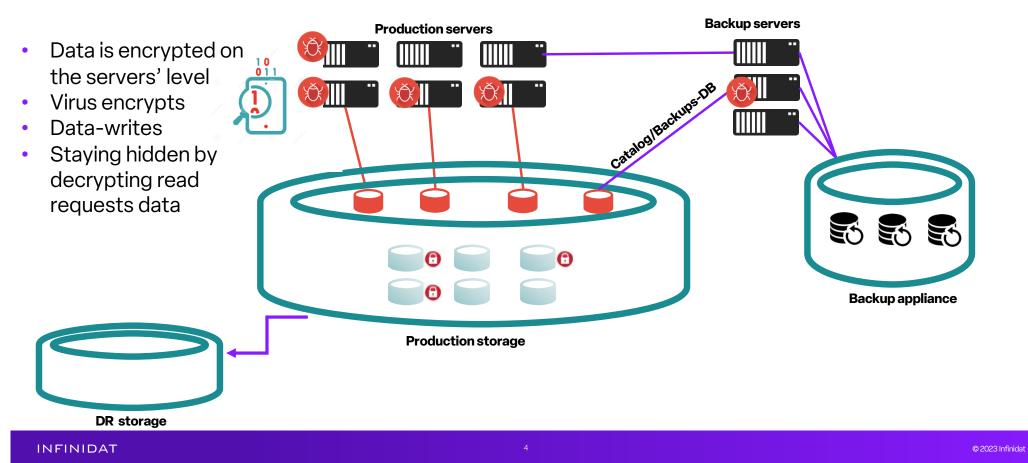


Cyber attack flow – land and expand

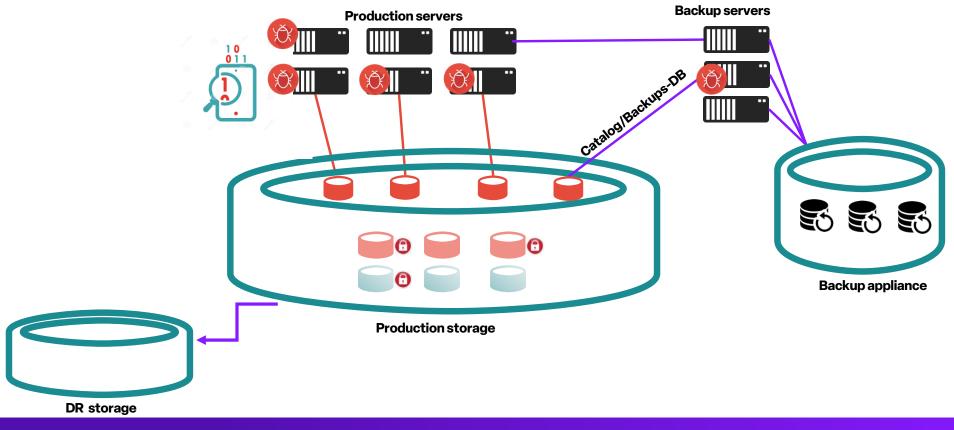


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Cyber attack flow – encryption on the servers' level Data on storage is already pre-encrypted

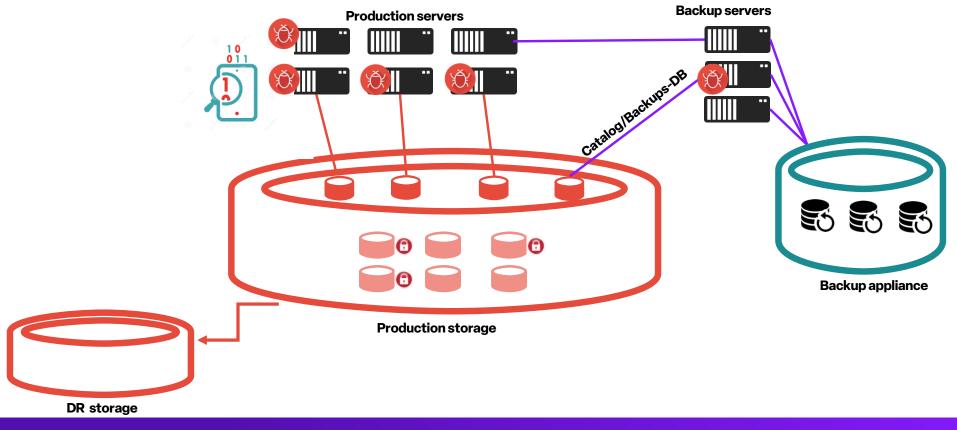


Cyber attack flow - new snapshots hold encrypted data



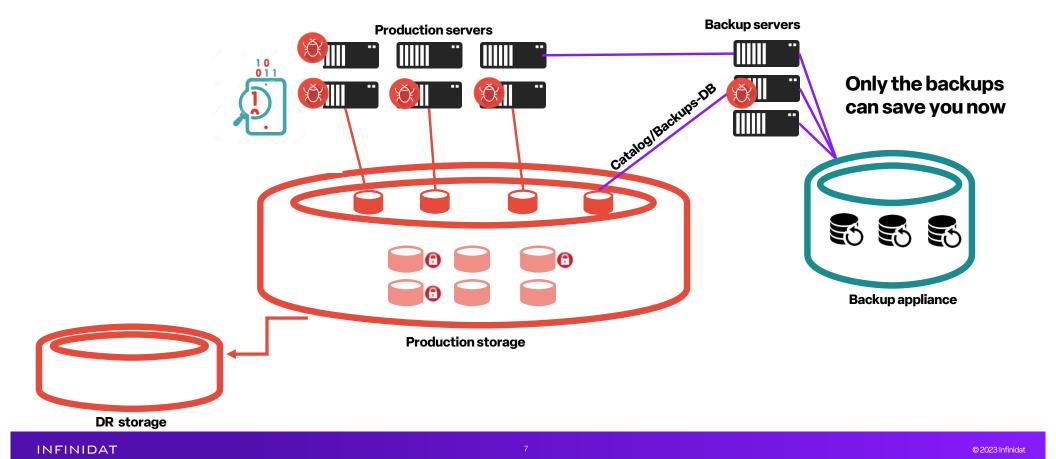
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Cyber attack flow - replicated data is also compromised



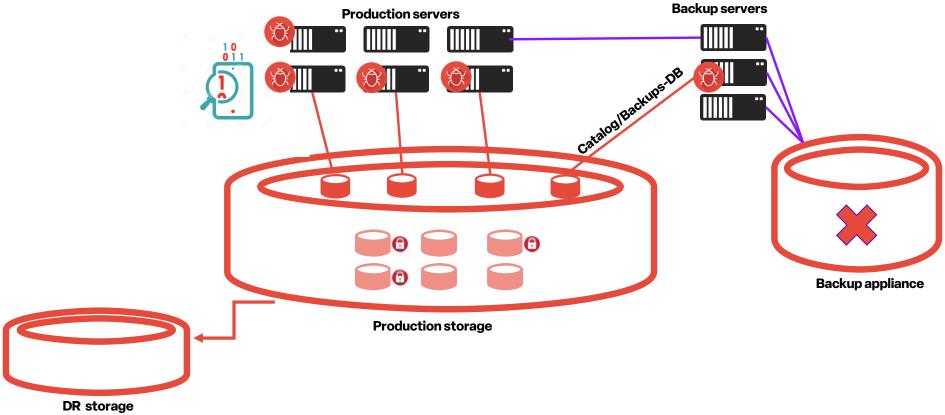
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Cyber attack flow – The backups are still valid!



Cyber attack flow – The checkmate Invalidate backups and ask for ransomware money







Home > Block > Infinidat gets kudos for block array ransomware protection



Infinidat gets kudos for block array

Disk

ransomware protection

By Chris Mellor - September 15, 2022

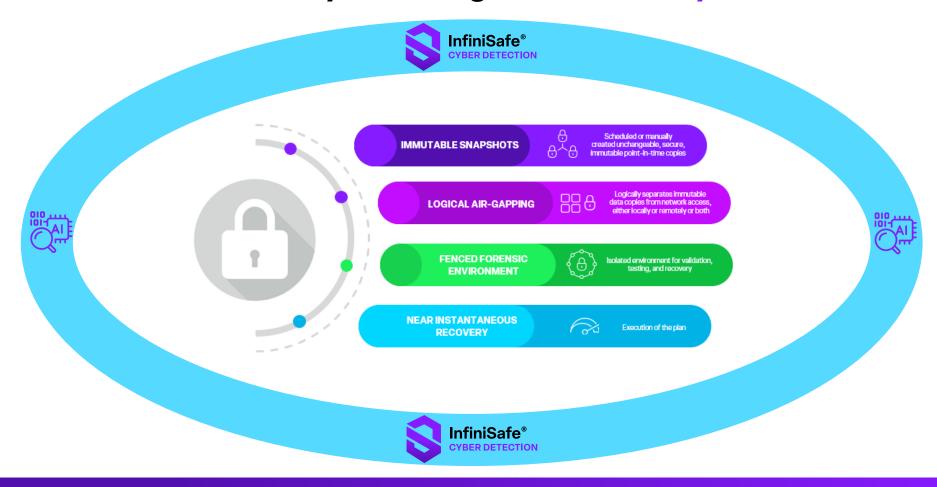
- Infinidat. High-end storage producer
- From **2011**
- ML-trained cache software, the Neural Cache (advanced "ChatGPT" inside)
- 60-70% sales in USA

Data Protection

100+ patents for the storage technology

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Silver bullets: InfiniSafe Cyber Storage Resilience +Cyber Detection!



Infinidat Guarantees it for the storage!



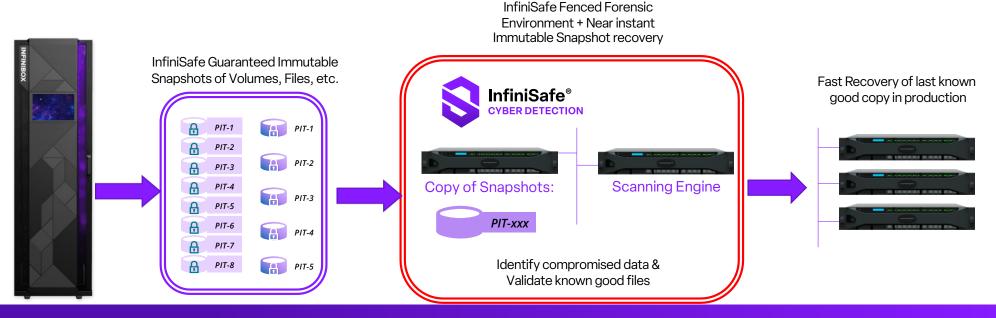
InfiniSafe Cyber Storage Guarantee

- First primary storage platform cyber storage guarantee
- Guaranteeing the immutability of our immutable snapshots
- Guaranteeing the near instantaneous recovery of an immutable snapshot at:
 - 1 minute or less with InfiniBox

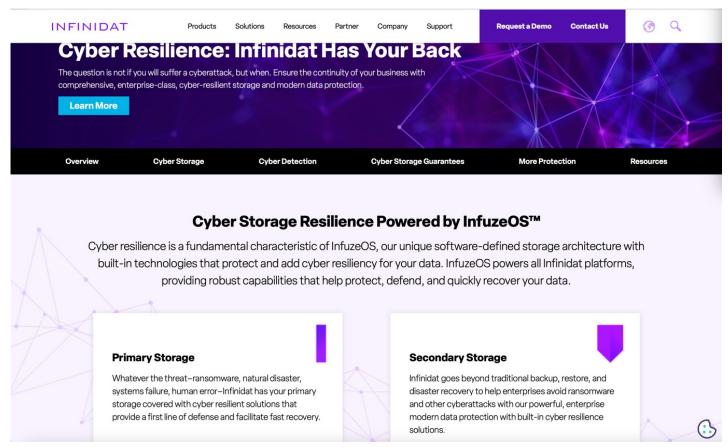


InfiniSafe Cyber Detection Solution

- Applications can validate immutable snapshots in Fenced Forensic environment
- Cyber Detection will tag any corrupted files, create forensic report
- Provides the intelligence needed to facilitate recovery

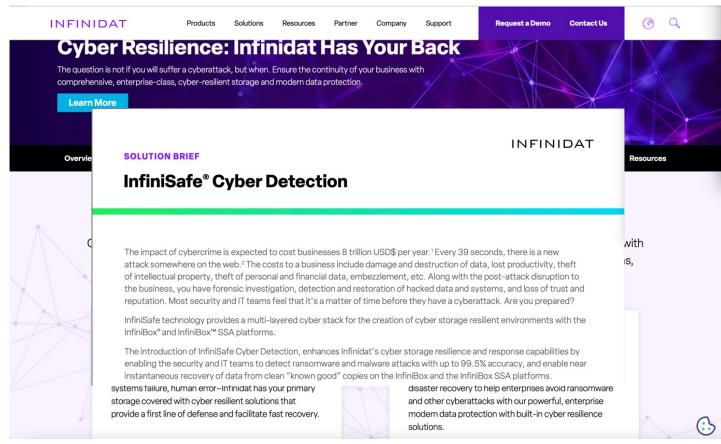


Cyber Storage Resilience



https://www.infinidat.com/en/cyber-resilience

Cyber Storage Resilience



https://www.infinidat.com/en/cyber-resilience

Online payment system, USA

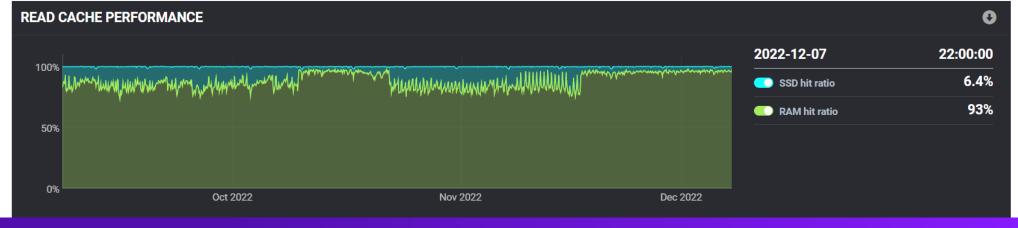
- 200+ mln users globally
- **2018** first project with Infinidat
- **16** systems
- **+3** systems at 2022-23
- >20PB, 50% systems bigger than 1 PB
 - 4 arrays are used for mission-critical SAP HANA
 - 3 arrays are used for Oracle running on Oracle Enterprise Linux

"Professional Services team has just completed migration from XtremIO. In about a month they managed to cutover 70TB of VMware (more than 30 clusters, one of which is a 14 node cluster) spanning two XtremIO arrays to Infinidat, plus lots of additional VMotion capacity. At this point we have replaced HDS, XIO, Pure and NetApp at Customer".

Electric cars producer, USA

first deal - 2017 1PB InfiniBox





Infinidat is the Foundation for

BT

- 100% of BT Internal Cloud storage runs on Infinidat
- 122 Infinidat systems deployed, running BT GS (Cloud), BT-TV, EE (Mobile), OpenReach & PlusNet (Broadband), BT.com, Radianz (Financial), Network Cloud (OpenStack)
- Simplified architecture
- Infinidat Neural Cache architecture favored
- Moving to 100% Infinidat for core backend infrastructure



Infinidat Drives Dramatic CAPEX and OPEX Savings

\$167K

Yearly
Benefit/PB

48% Reduced OPEX



51%More efficient storage management

\$41.6K OPEX Reduction/PB





<u>Video Webinar</u> <u>On-demand</u>

https://www.infinidat.com/en/financial-benefits

ILIA Ovchinnikov

Regional Sales Director, Infinidat, MENA

+971.52.998.1005 iovchinnikov@infinidat.com

Ask live demo:



