

# The Total Economic Impact™ Of The INFINIDAT® InfiniBox® Storage Platform

FORRESTER®

Through eight customer interviews and data aggregation, Forrester concluded that the INFINIDAT InfiniBox Storage Platform has the following three-year financial impact.

## SUMMARY OF BENEFITS

Three-year risk-adjusted

**\$14.3M**



Capital expense savings

**\$1.5M**

Savings with capacity on demand model

**\$1.3M**

Labor savings

**\$1.2M**

Downtime cost savings

**\$179K**

Power savings

**< 6 months**  
PAYBACK

**\$10.3M**  
NPV

**125%**  
ROI

## NO UNPLANNED DOWNTIME



BEFORE

**30 to 60 minutes**

of unplanned downtime per year



AFTER

**0 minutes**

of unplanned downtime

“Our InfiniBox systems are very reliable — no unplanned downtime ever. I don’t have to think about my InfiniBox systems. This is in contrast to my other storage solutions which take up significantly more administrative and management time.”

Vice president, cloud operations, technology service provider



## LABOR SAVINGS USING INFINIDAT’S TOOLS



**More than 3 storage FTEs able to be leveraged elsewhere**

“Regarding the INFINIDAT support teams; this is an area where they really shine above and beyond. INFINIDAT’s responses are measured in minutes versus hours or days for previous storage providers.”

Manager of storage, financial company



Read the full study

This document is an abridged version of a case study commissioned by INFINIDAT titled: The Total Economic Impact Of The INFINIDAT InfiniBox Storage Platform, April 2018.

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