

Why Infinidat

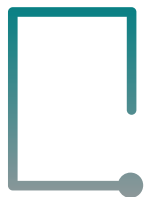
Digital Transformation Requires Technology and Economic Transformation

Infinidat empowers enterprises to gain a competitive advantage by collecting, storing, and protecting more data to drive discovery and innovation.

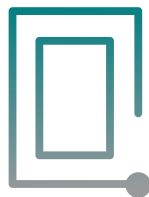
57% of CIOs say innovation is a core expectation of IT, yet only **28%** believe they can deliver Deloitte

Changing the Game

Software-centric, high-availability architecture; math greater than media; unconventional innovation over the status quo – these are the ideas powering the technology for a portfolio of enterprise-class data storage solutions:



InfiniBox®



InfiniSync®



InfiniGuard®



Neutrix Cloud®

Focused on Our Customers and Their Business

- ▶ Power real-time analytics, machine learning, and artificial intelligence
- ▶ Accelerate new application development and time-to-market
- ▶ Protect the business with seamless disaster recovery and more granular restores
- ▶ Reduce business of data breaches and compliance to new regulations like GDPR
- ▶ Enable the transition to hybrid cloud
- ▶ Improve SLAs with decreased latency and increased uptime/reliability
- ▶ Reduce Total Cost of Ownership

Why Invest in Infinidat?

1. Large enterprise customers and service providers are already investing



2. A strong technology partner ecosystem



3. Infinidat has a pedigree of success, integrity, and reliability

- ▶ Founded by Moshe Yanai, a luminary in the storage industry
- ▶ Investments from Goldman Sachs and TPG Growth; \$1.6B valuation
- ▶ Recognized by Gartner as a Leader for General Purpose Disk Arrays
- ▶ 99% of our customers are willing to recommend Infinidat, as reported by Gartner's Peer Insights.*

4. Economic and Technology Innovation

- ▶ Storage without Compromise: only enterprise storage vendor providing seven nines reliability, faster than all-flash performance, and petabyte scale at an exceptional TCO/ROI
- ▶ Predictive analytics with Neural Cache for low latency, high performance; Petabyte-scale snapshots with no capacity or performance impact
- ▶ Over 130 patents, with more to come

5. Portfolio Expansion

- ▶ InfiniBox for Tier 0/Tier 1, enterprise-class, business critical storage
- ▶ InfiniGuard for business continuity and data protection
- ▶ InfiniSync for synchronous mirroring over infinite distance
- ▶ Neutrix Cloud for multi-cloud storage-as-a-service and DRaaS
- ▶ All leveraging the same underlying, differentiated technology architecture

6. World-class Support, Pricing, and Consumption Models

- ▶ Unparalleled support = exceptional customer satisfaction
- ▶ All-inclusive pricing = simplified acquisition process
- ▶ Capacity-on-Demand (COD) and FLX Storage-as-a-Service = multiple consumption-based options

* As of April 2019. Gartner Peer Insights reviews constitute the subjective opinions of individual end-users based on their own experiences, and do not represent the views of Gartner or its affiliates.

To learn more, visit <https://www.Infinidat.com>