

# Why InfiniBox® for Healthcare Data Storage?



## The Capacity and Performance Needed to Keep Up with Today's Data-Driven Healthcare Marketplace

Healthcare organizations that successfully integrate data-driven insights into clinical and operational processes are reducing reimbursement rates, lowering operational costs and improving patient outcomes. While 40% of healthcare providers report growing budgets, only 25% report budget growth related to electronic health records, focusing instead on analytics and care management. Clearly, digital transformation requires economic transformation to leverage a platform that can provide performance and availability, at scale, at a lower cost than incumbent vendors.

Whether you are struggling with the high cost of storage or looking for a high-performance, lower-cost solution for ongoing operations, the InfiniBox storage array features multi-petabyte scalability, 100% availability, and unmatched TCO for mission critical workloads.



## InfiniBox Storage Advantages for Healthcare

- ▶ **Ease of Use:**  
Plug-and-play ready for rapid deployment
- ▶ **Multi-Petabyte Scale:**  
Maximum system capacity utilization is possible due to extremely efficient thin provisioning, continuous space reclamation, and inline data compression
- ▶ **High Availability and Reliability:**  
Designed for zero downtime over the course of its entire lifecycle, with seven nines reliability
- ▶ **Agility and Continuity:**  
Space-efficient, zero-impact snapshots simplify data protection and accelerate agile development and quality assurance with nearly infinite copies of your data
- ▶ **TCO Advantage:**  
Tier 1 capabilities at a lower cost than incumbent vendors
- ▶ **Powerful Management Tools:**  
InfiniVerse, our cloud-based analytics tool, monitors, reports and provides insights into your Infinidat estate, and predicts the impact of infrastructure changes to performance
- ▶ **Unified Storage:**  
InfiniBox provides FC, iSCSI, NFSv3 and SMB protocols concurrently, in a single platform, making it easier to consolidate workloads
- ▶ **Connectivity and Integration:**  
InfiniBox integrates with critical business applications in your data center using native interfaces

## Why Infinidat For Healthcare?

### INFINIDAT IS COMMITTED TO HEALTHCARE

- ▶ At Infinidat, the healthcare sector is a top business priority, and we are committed to meeting the current and future needs of healthcare clients
- ▶ Infinidat's noted success in the healthcare sector is highlighted by its intense focus on strategic ISV partnerships, bringing innovation into the clinical care delivery continuum

### INFINIDAT SUPPORTS MISSION CRITICAL STORAGE NEEDS FOR ALL MAJOR INDUSTRIES



### INFINIDAT HAS A RECORD OF INTEGRITY, RELIABILITY AND INNOVATION

- ▶ Founded by Moshe Yanai, a luminary in the storage industry
- ▶ Investments from Goldman Sachs Private Capital Investing (PCI) and TPG Growth; \$1.6B valuation
- ▶ Recognized by Gartner in 2019 as a Leader for Primary Storage
- ▶ 100% of Infinidat's Gartner Peer Insights survey respondents over the past 12 months would recommend Infinidat to their peers

### UNMATCHED PERFORMANCE, AVAILABILITY, EASE-OF-USE AND ECONOMICS

- ▶ Infinidat is the only enterprise storage vendor that provides 100% availability, faster than all-flash performance, with unmatched reliability, and ease-of-use
- ▶ Our business model is based on delivering the most cost-effective, high-performance solutions available

### WORLD-CLASS INNOVATION, SUPPORT, PRICING AND CONSUMPTION MODELS

- ▶ Assigned Technical Advisor = Individualized expert support at no additional cost
- ▶ All-inclusive pricing = Simplified acquisition process
- ▶ Capacity-on-Demand (COD) and FLX Storage-as-a-Service = Multiple consumption-based options

*Gartner Peer Insights reviews constitute the subjective opinions of individual end users based on their own experiences, and do not represent the views of Gartner or its affiliates.*

### BENEFITS FOR HEALTHCARE

Infinidat exceeds Epic Storage Products and Technology Status (SPATS) validation requirements by providing >250% IOPS, 360% better IO performance, and 200% faster write cycles at over 500% scale—at a lower cost than incumbent vendors.

Growth in electronic health records and analytics requires a new approach to information technology. Infinidat delivers higher performance levels, higher scalability, and greater data availability coupled with improved ROI, as validated by Forrester's Total Economic Impact Study®.

Healthcare systems need to be available on demand, 24x7x365. Infinidat's architecture supports not only 100% data availability but also continuous performance in the event of component failures, providing better usable availability than incumbent vendors, while minimizing other forms of impact, such as those caused by workload growth and imbalance.

Infinidat is the only vendor that provides the capacity and performance healthcare organizations need, coupled with flexible consumption models that minimize planning cycles and ensure faster responses to the changing business needs of the clinical healthcare delivery ecosystem.